

A-dec® for DSO

Scalable, reliable solutions that support efficient workflow



a dec®



A-DEC FOR DSO

Supporting your success

A-dec understands what Dental Service Organizations need to thrive: scalable solutions that improve your operational efficiency, enhance staff satisfaction, and ultimately drive your profitability.

From the treatment room to the mechanical room, high quality, highly reliable A-dec equipment supports productivity and workflow. Thoughtful designs provide consistent comfort for patient and provider. And innovative engineering allows easy integration of clinical devices now, with the flexibility to accommodate future technologies.

Discover a true end-to-end solution, backed by the best service and support in the industry.

A-dec is committed to your total satisfaction and success—and just like our equipment, that's something you can depend on.



ENDURING QUALITY

The difference is in the details

What sets A-dec apart?

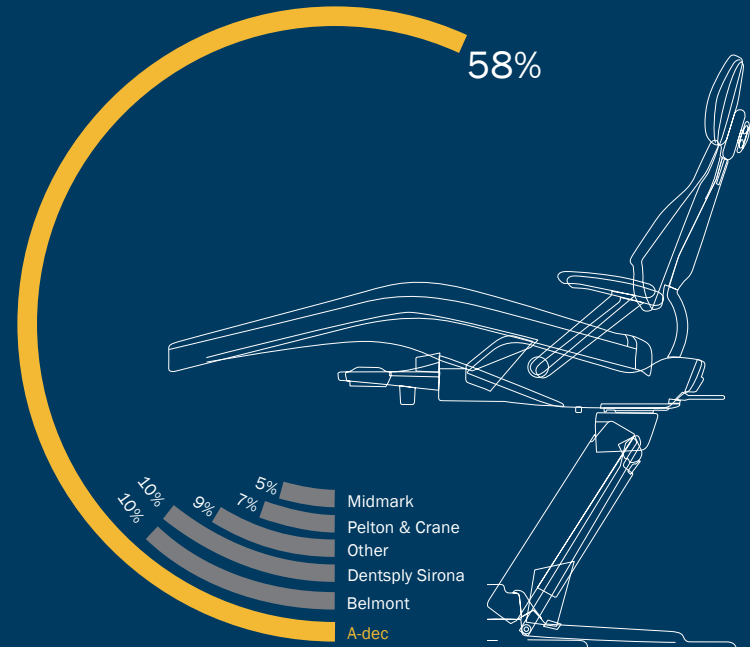
For starters, we're an equipment manufacturer, not just an assembler.

All product design, engineering, manufacturing, and assembly is done in-house—including producing the majority of our own parts from raw materials. Controlling the quality of each component down to the last bolt ensures that A-dec equipment will always meet our exacting standards. And yours.

That attention to detail is just one reason why A-dec products perform so reliably and last so long. Their simple, intuitive designs lower the risk of failure and the need for maintenance—delivering maximum uptime and a scalable, repeatable experience across your clinics.

You can count on the reliability, longevity, and performance of your A-dec equipment. Because quality is built in from the start.

More Dentists Named A-dec Best in Quality



Supporting data available upon request.



PROVEN ROI

Reliability impacts profitability

The day-to-day performance of your dental equipment can have a direct impact on your profitability. Any time an operator is down, your organization is losing money. That's why every A-dec dental chair, dental light, and delivery system is engineered and tested for 20 years of life.

Even in high-use DSO settings, more than 99% of A-dec deliveries and dental chairs required no service beyond standard annual maintenance in their first five years of use*. With minimal downtime, long product life, and enhanced productivity, A-dec delivers a favorable Total Cost of Ownership in both the short- and long-term.

* Short Term Performance Study, 2017-2023

Consider the total cost of ownership

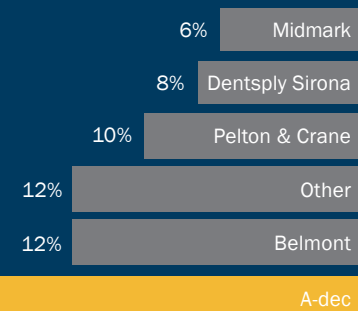
Price is just one part of the equipment cost equation. It's important to factor in ongoing maintenance and repairs—and the product's expected lifespan—as part of the total cost of ownership.

$$\begin{aligned} & \text{Acquisition cost} \\ & + \text{Maintenance cost} \\ & \div \text{Product life (in years)} \\ & = \text{TOTAL COST OF OWNERSHIP} \end{aligned}$$



More Dentists Named A-dec as Best Long-Term Value

53%



Supporting data available upon request.



STAFF SATISFACTION

Choose to work with the best

A-dec equipment helps bolster doctor recruitment and staff retention because healthy employees are happy employees. Choosing A-dec is good for your staff, and your bottom line.

As many as 40% to 60% of dental professionals suffer from work-related musculoskeletal injuries, forcing many to cut their hours or leave dentistry altogether as a result¹. A-dec equipment is designed with smart ergonomics that encourage good posture and reduce unnecessary twisting, leaning, and reaching—so your staff can practice longer and more productively, with less strain, pain, and fatigue.

And considering that three out of four dental schools across the U.S. and Canada teach using A-dec products, chances are good that new clinicians joining your organization are familiar with working on our equipment. That practical, hands-on experience makes onboarding faster, and staff transfers to different locations within your organization easier.

1. Moodley, Rajeshree, et al. "The Prevalence of Occupational Health-Related Problems in Dentistry: A Review of the Literature." *Journal of Occupational Health*, vol. 60, no. 2, 2018



RESPONSIVE SUPPORT

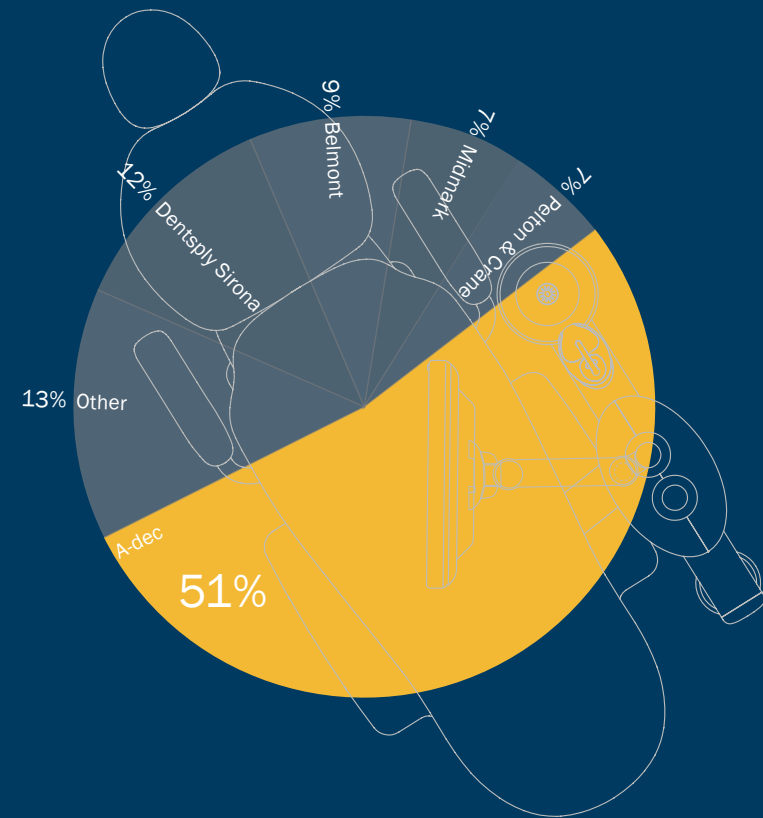
We'll keep you up and running

With the most representatives in the field, A-dec can support you wherever your offices are located. We'll be here for you long after the sale, to make this your best dental equipment experience ever.

Your A-dec Territory Manager is ready to help with everything from clinical space planning, to providing ergonomic assessments, to training your teams on the optimal use of your new A-dec equipment.

And you'll have access to live Customer Service support by phone, 12 hours a day, five days a week. Certified A-dec experts are available to answer your questions about your equipment, troubleshoot solutions via video chat, and order any parts you may need—even for products that haven't appeared in an A-dec catalog for decades.

More Dentists Named A-dec Best After Sales Service







PREFERRED CHOICE

A trusted name worldwide

A-dec enjoys the strongest referral base in the dental industry. The reason? Every product we make is designed to help dental teams enjoy better workflow, efficiency, and comfort.

Choosing A-dec for your DSO is a decision you can make with confidence.

- Independent surveys consistently rank A-dec first in reliability, after-sale service, and value among dental equipment brands*.
- Since 2003, Dentaltown magazine's community of dental professionals has consistently named A-dec equipment the best across multiple categories.
- A-dec is the equipment of choice in 85% of North American dental schools and 90% of government facilities worldwide.

When you partner with A-dec, you're in very good company.

*Independent surveys were completed 2022 by the Key Group, Inc. and included 200 general dentists in the U.S.



FLEET SOLUTIONS

Get more from your equipment budget

No matter the size or location of your offices, A-dec has reliable, creative solutions to fit your needs and maximize your investment dollars. Enjoy optimal workflow and efficiency with an exclusive selection of Fleet products, available for approved emerging, large, and national Dental Service Organizations.

A-dec 500 Fleet Packages

start with our most comfortable, premium dental chair and offer a range of customizable options—together with legendary A-dec quality and reliability.

A-dec 300 Fleet Packages

feature pre-configured, chair-mounted modules that are easy to order and offer exceptional value.

A-dec 300 Fleet 12 o'clock Duo Delivery System

is an easy-to-order option for creating an uncluttered, inviting patient experience, while accommodating up to five integrated clinical devices.





500 Fleet Package

300 Fleet Package

500 FLEET PACKAGES

Make a smart investment in your future with A-dec solutions that help you work more productively, comfortably, and intuitively. Configurable for your needs, A-dec 500 Fleet packages start with our most comfortable chair, and offer a range of customizable options—together with legendary A-dec quality and reliability.

Every A-dec 500 Fleet package includes:

- Dental chair (511ft)
 - Traditional delivery system (332ft)
 - Assistant's package (351 or 551sta)
 - Radius® LED light (372L or 572L)
 - Doctor's and Assistant's stools (521 and 522, or 421 and 422)
-

511ft Chair features:

- Pressure-mapped surfaces and 9" toeboard tilt—for best-in-class patient comfort
- Virtual pivot—synchronizes with natural movement of the patient
- Low base-down point and ultra-thin, flexible backrest—for optimal access
- 60° chair swivel with brake—for easy rotation and patient positioning
- Dual-articulating, gliding headrest—comfortably supports patient's head and neck
- Precision hydraulic lift and tilt system—for smooth, quiet, quick positioning
- Contoured floor box—discreetly houses air and water controls
- 300-watt power supply

332ft Delivery System features:

- Balanced flex arm with air brake—for easy positioning and stability
- Four handpiece holder positions—customizable for multiple tools
- Radius-mounted—rotates around the dental chair for right- and left-hand compatibility
- 2-liter, quick disconnect, self-contained water bottle—to easily control treatment water quality
- Adjustable air coolant—prevents handpiece damage from frictional heat
- Individually adjustable water coolant—accommodates coolant needs for each handpiece





300 FLEET PACKAGES

Empower your group practice with A-dec solutions that help you work more productively, comfortably, and intuitively. Configurable for your offices, A-dec 300 Fleet packages offer everything your DSO needs— including a range of customizable options together with legendary A-dec quality and reliability.

Every A-dec 300 Fleet package includes:

- Dental chair (311ft)
 - Traditional delivery system (332ft)
 - Assistant's package (351 or 511sta)
 - Radius® LED light (372L or 572L)
 - Doctor's and Assistant's stools (521 and 522, or 421 and 422)
-

311ft Chair features:

- Compact design—fits a wide variety of operatory spaces
- Virtual pivot—synchronizes with natural movement of the patient
- 60° chair swivel with brake—for easy rotation and patient positioning
- Dual-articulating, gliding headrest—comfortably supports patient's head and neck
- Hydraulic lift—for smooth, quiet, quick positioning
- Contoured floor box—discreetly houses air and water controls
- 300-watt power supply

332ft Delivery System features:

- Balanced flex arm with air brake—for easy positioning and stability
- Four handpiece holder positions—customizable for multiple tools
- Radius-mounted—rotates around the dental chair for right- and left-hand compatibility
- 2-liter, quick disconnect, self-contained water bottle—to easily control treatment water quality
- Adjustable air coolant—prevents handpiece damage from frictional heat
- Individually adjustable water coolant—accommodates coolant needs for each handpiece

TOTAL SOLUTIONS

Find what works for you

With decades of experience serving Dental Service Organizations, A-dec offers creative, reliable solutions for DSOs of every size and specialty.

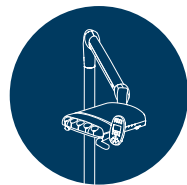
Equipping your treatment rooms with A-dec dental chairs, stools, deliveries, lights, and furniture—and having a dedicated A-dec sterilization center and mechanical room—can make a significant difference in your overall efficiency, fueling profitability and future growth.



Chairs



Stools



Delivery Systems



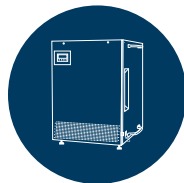
Lights



Dental Furniture



Sterilization Centers



Mechanical Room



Clinical Devices



Consumables



a|dec



300 Fleet Chair



500 Fleet Chair



Doctor's and Assistant's Stools



Fleet Treatment Console



Hygiene Consoles



Treatment Consoles



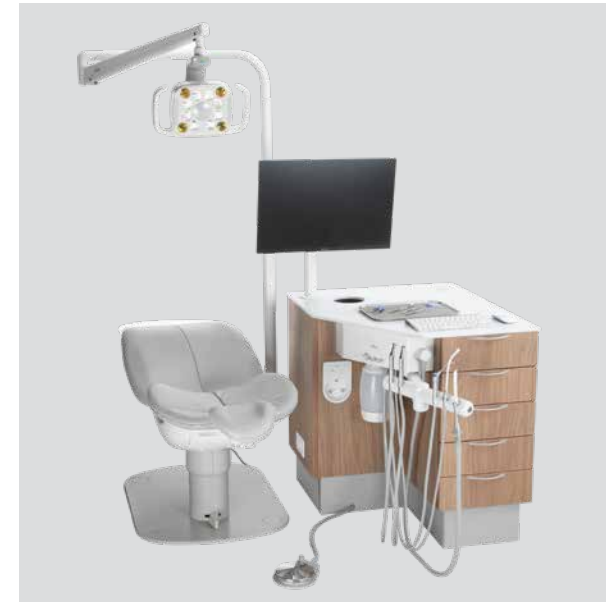
LED Lights



QuietCore+™ Mechanical Room



300 Pro Cart



Specialty Chair & Specialty Workstation



341 Fleet Delivery




Clinical Solutions (KaVo®)

Reliable Creative Solutions


FOR DENTAL PROFESSIONALS WORLDWIDE

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 @A-dec Inc.



More than a warranty. It's a commitment.

At A-dec, our focus is on making dentistry better—which includes superior customer service along with superior dental products. Your A-dec equipment is backed by a five-year warranty, and a lifetime of customer support. We'll be here today, tomorrow, and well into the future. That's our commitment to you.

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